

Leonard B Gore
Small Business Specialist
Verizon Business Group
Tampa, FL Market

To Whom It May Concern:

It is with much enthusiasm that I recommend Christopher Cadoret for the position of RBSM.

Chris has displayed a level of creativity, wit, and sales ability that is quite rare among his peers. I have had the pleasure of working with Chris for just over 5 years. He was my General Manager in the Inverness Retail store in 2014, he was also my General Manager in the Brooksville retail store in 2015, and was my SMB Specialist starting in 2017 until my recent promotion out of the Maverick Program.

As a SMB Specialist, Chris had the respect of his peers (other SMB Specialists) as well as the Solutions Specialists, General Managers, and Solutions Managers while working out of the Brooksville and Port Richey stores.

His sales ability and communication skills along with his ability to mentor are truly phenomenal. He worked very closely with the reps and management teams to establish a winning, successful culture and to surpass not only his own goals but the company's goals as well. He also worked closely with the reps in the Maverick role to which I was a part of to prepare them for their next role with great success.

Chris is ready to assume and excel in the role as an RBSM and possesses the self-motivation to successfully create and execute a strategic plan of attack for each of the retail locations that he would be supporting, as he has demonstrated in his current role as an SMB Specialist.

Chris's sales ability and communication strengths are complimented by his demonstrated leadership skills. While he worked closely with the Solution Specialists that were involved in the Maverick program, 4 have been promoted to SMB Specialists including myself.

He has a very special spark, and has not only himself but everyone's best interest when it comes to achieving results and will go out of his way to help them anyway he can. You will never find a more qualified RBSM candidate than Chris.

Please let me know if I can provide any more information to strengthen Chris's candidacy for the RBSM position.

Sincerely,



Leonard B. Gore

Retail Business Sales Specialist

Tampa Market

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